POSITION OPENING
Title: Puget Sound Manager

Background
Salmon-Safe, a leading regional environmental certification nonprofit, seeks a full-time Puget Sound manager to guide the expansion of Salmon-Safe’s urban work in the Puget Sound region. Skills relating to green building, urban site development, environmental science and project management are required in this position. This position will be based in Seattle in collaboration with our Portland-based headquarters team and regional implementation partner Stewardship Partners.

DUTIES & RESPONSIBILITIES

A. Business Development
- Recruit and cultivate certification and accreditation candidates to meet program expansion goals including identifying new prospects for Salmon-Safe, qualifying and prioritizing prospects, making presentations, and securing candidate commitment
- Develop and engage networks to build and maintain a pipeline of prospects
- Development of content for project proposals

B. Program Management
- Track and manage regional urban project activity in collaboration with Certification Manager to ensure timely and effective program delivery
- Serve as resource regarding technical standards for Puget Sound certification and accreditation candidates
- Deliver technical training to regional partners as necessary
- Manage regional program outcome reporting for funders and other stakeholders

C. Regional Leadership
- Cultivate and manage Salmon-Safe nonprofit, government, and other strategic alliances in the Puget Sound region
- Identify and secure grants and sponsorships to support regional program implementation in collaboration with Executive Director
- Collaborate closely with Portland-based staff to develop new regional program initiatives and business plans
- Planning and management of Salmon-Safe events in Puget Sound
- Represent Salmon-Safe to Puget Sound media and in forums to enhance the organization’s brand

EDUCATION, TRAINING REQUIREMENTS & SKILLS

- Minimum 5 years progressively responsible and successful project management and program delivery experience
- Proficiency in web-based project management tools
- Knowledge of the Puget Sound green building and development marketplace
- Ability to work independently in a self-directed, entrepreneurial environment
Enthusiasm for and commitment to Salmon-Safe conservation mission
Competency in Diversity, Equity & Inclusion principles and practice
Bachelor's degree in a field of study related to one or more of the following specialties:
   - Architecture (architecture, landscape architecture)
   - Engineering (civil)
   - Business (sustainability focus)
   - Planning (environmental planning, urban design)
   - Environmental Science (ecology, biology, environmental management)
   - Construction Management

COMPENSATION
Salary is commensurate with qualifications and experience. Benefits include paid time off, healthcare and dental, and retirement contribution.

TO APPLY
Send cover letter with resume as a single PDF (maximum three pages) to dan@salmonsafe.org with “Puget Sound Manager” in the subject line. Please, email inquiries only about this position.

Application open until position filled.

About Salmon-Safe
Founded by river and native fish protection organization Pacific Rivers, Salmon-Safe is an Oregon-based nonprofit devoted to inspiring the restoration of agricultural and urban watersheds so that salmon can thrive. Salmon-Safe works with more than 900 landowners across Oregon, Washington, and British Columbia to promote water quality protection and wildlife habitat conservation. Certified projects include many of the region’s highest profile urban sites ranging from Nike’s World Headquarters campus to Vulcan campuses under development for Google and Facebook at Seattle’s South Lake Union to REI’s new headquarters campus in Bellevue. Salmon-Safe Puget Sound is jointly implemented with Seattle-based Stewardship Partners delivering agricultural and golf programs.

www.salmonsafe.org

SALMON-SAFE IS AN EQUAL OPPORTUNITY EMPLOYER